

# Department of Procurement and Contract Compliance

## REQUEST FOR PROPOSAL



**RFP R39606**

**For**

**“Armored Car Courier Services for Treasurer's Office”**

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## **Article I. General Information**

### **Section 1.01 *Method of Source Selection***

Section 29-154 of the Unified Government of Wyandotte County / Kansas City, Kansas Procurement Code and Regulations allows for the use of Competitive Sealed Proposals when it is determined in writing that Competitive Sealed Bidding is either not practicable or not advantageous to the Unified Government.

### **Section 1.02 *Purpose***

The Unified Government of Wyandotte County/Kansas City, Kansas, Treasurers Department is accepting competitive proposals from qualified individuals, firms, partnerships and corporations for the purpose of Armored Car Courier Services.

Vendors providing such services must meet the requirements, as specified herein.

Solicitations from qualified minority, and women owned businesses, firms and individuals are encouraged by the Unified Government of Wyandotte County/Kansas City, Kansas. This encouragement does not infer preference and all solicitations will be evaluated equally.

### **Section 1.03 *Existing Environment***

The Unified Government of Wyandotte County/Kansas City, Kansas is a consolidated city/county government serving all of the citizens of the City of Kansas City, Kansas, and Wyandotte County. The City of Kansas City, Kansas is located entirely in Wyandotte County and, along with ten other Kansas and Missouri counties, makes up the Metropolitan Kansas City Region with a population of approximately 1.6 million. The Cities of Kansas City, Kansas and Kansas City, Missouri are separated by the Kansas-Missouri border and are independent of one another in all aspects.

### **Section 1.04 *Required Review***

Offerors should carefully review this solicitation for defects and questionable or objectionable matter. Comments concerning defects and objectionable material must be made in writing and received by the procurement officer at least ten days before the proposal opening. This will allow issuance of any necessary amendments. It will also help prevent the opening of a defective solicitation and exposure of offeror's proposals upon which award could not be made. Protests based on any omission or error, or on the content of the solicitation, will be disallowed if these faults have not been brought to the attention of the contracting officer, in writing, at least ten days before the time set for opening.

### **Section 1.05 *Protests and Appeals***

Any protest or appeal of the award of the Agreement must be in writing and received by the Director of Purchasing within seven (7) days of the County Administrator's decision.

The written communication must list the specific areas of protest and suggested remedy. The decision of the Purchasing Director on any protest or appeal shall be final.

## **Section 1.06     *Inquiries - Clarifications***

Any questions regarding the Request for Proposal shall be directed in writing to the attention of the buyer via fax or email, to the Office of Procurement and Contract Compliance ATTN: Kelly P. Regan [kregen@wycokck.org](mailto:kregen@wycokck.org); Room 649, 701 North 7th Street, Kansas City, Kansas 66101. All questions must be received no later than the date established in the project timetable. Telephone conversations must be confirmed in writing by the interested party.

## **Section 1.07     *Amendments & Addendums***

Amendments and addendums will be made by addendum issued only to vendors known to have the Request for Proposal.

## **Section 1.08     *Alternate Proposals***

Offerors may only submit one proposal for evaluation. Alternate proposals (proposals that offer something different than what is asked for) will be rejected.

## **Section 1.09     *Implied Requirements***

By submission of the proposal, the Offeror certifies all services proposed meet or exceed all requirements as set forth in the Request for Proposals, unless the proposal specifically states otherwise. Any products and services that are not specifically addressed in the RFP, but which are necessary to provide functional capabilities proposed by the offeror must be included in the proposal.

## **Section 1.10     *Project Timetable & Contract Term***

The project timetable set out herein represents the Unified Government's best estimate of the schedule that will be followed. If a component of the schedule, such as the opening date, is delayed, the rest of the schedule may be shifted by the same number of days.

Issue RFP:	2:00 pm, Thursday July 27, 2023
Last day for Questions:	5:00 pm, Thursday August 10, 2023
Proposals Due:	2:00 pm, Thursday August 24, 2023
Interviews:	TBD
Evaluation Committee completes evaluation:	TBD
Notice of Award:	TBD
Contract Start:	TBD

The contract will be in effect for a period of one (1) year. Provided neither the Unified Government nor the vendor has terms in the contract which they require to be changed, this contract may extend for four additional, one-year terms.

**Section 1.11 Location of Work**

The location(s) the work is to be performed is within the Unified Government of Wyandotte County/Kansas City, Kansas.

**Section 1.12 Proposals and Presentation Costs**

The Unified Government of Wyandotte County/Kansas City, Kansas will not be liable in any way for any costs incurred by the offeror in the preparation of their proposal in response to the RFP nor for the presentation of their proposal and/or participation in any discussions or negotiations.

**Section 1.13 Disclosure of Proposal Contents**

All proposals and other material submitted become the property of the Unified Government and may be returned only at the UG's option. Kansas Open Records Act requires public records to be open to reasonable inspection. All proposal information, including detailed price and cost information, will be held in confidence during the evaluation process and prior to the time a Notice of Award is issued. Thereafter, proposals will become public information.

Trade secrets and other proprietary data contained in proposals may be held confidential if the offeror requests, in writing, that the procurement officer does so, and if the procurement officer agrees, in writing, to do so. Material considered confidential by the offeror must be clearly identified and the offeror must include a brief statement that sets out the reasons for confidentiality.

**Section 1.14 Cooperative Procurement**

If the contractor has indicated agreement to participate in the Cooperative Procurement Program, the contractor shall provide equipment, supplies, and/or services as described herein under the terms and conditions, requirements and specifications of the contract, including prices, to other government entities. The contractor shall further understand and agree that participation by other governmental entities is discretionary on the part of that governmental entity and the Unified Government bears no financial responsibility for any payments due the contractor by such governmental entities.

**Section 1.15 Independent Contractor Relation**

Nothing in this Agreement shall be construed to create a relationship of employer and employee or principal and agent or any other relationship other than that of independent parties contracting with each other solely for the purpose of carrying out the provisions of this Agreement. Nothing in this Agreement shall create any right or remedies in any third party.

The Agreement to be entered into is not intended to be and will not constitute or otherwise recognize a joint venture, partnership agreement or relationship, or formal business organization or association of any kind between the parties; and the rights and obligations of the parties shall be only those expressly set forth in the Agreement. The parties will agree that no persons supplied by the Contractor in performance of the contract are employees of the Unified Government and further agree that no right of the Unified Government's civil service, retirement, or personnel rules accrue to such persons.

The Contractor shall have the total responsibility for all salaries, wages, workers' compensation insurance, unemployment compensation, bonuses, retirement, withholdings, other benefits, and all taxes and premiums appurtenant thereto concerning such persons and shall hold the Unified Government harmless with respect thereto.

### **Section 1.16     *Determination of Responsibility***

Per § 29-198 (Duty Concerning Responsibility), before awarding a contract the Procurement Officer must be satisfied that the prospective contractor is responsible.

All offerors shall supply information as requested by the Procurement Officer concerning the responsibility of such offeror. The determination of responsibility shall be governed by Section 29-198 of the Unified Governments Procurement Code and Regulations. The contract file shall contain the basis on which the award is made.

### **Section 1.17     *Evaluation***

The selection committee shall evaluate all proposals submitted and shall classify proposals as: acceptable, potentially acceptable (that is reasonably susceptible of being made acceptable), or unacceptable. Vendors whose proposals are unacceptable shall be notified promptly. More detailed evaluation information will be found in section 8 of this RFP.

### **Section 1.18     *Equal Treatment***

Offerors will be accorded fair and equal treatment with respect to any opportunity for discussions and revisions of proposals. The Procurement Officer will establish procedures and schedules for conducting discussions. If during discussions there is a need for any substantial clarification of or change in the Request for Proposals, the Request shall be amended to incorporate such clarification or change. Auction techniques (revealing one offeror's price to another) and disclosure of any information derived from competing proposals are prohibited.

### **Section 1.19     *Award***

The contract shall be awarded in whole or in part to the responsible offeror whose proposal is determined to be the most advantageous to the Unified Government taking into consideration all the evaluation factors set forth in the Request for Proposals. No other factors or criteria shall be used in the evaluation.

The County Administrator retains the sole and complete discretion to select the successful proposer based upon the evaluation of the selection committee's recommendation. The decision of the County Administrator will be final unless an appeal is filed as described in the protest section.

### **Section 1.20     *Notification of Award***

Written notice of award shall be sent to the successful Offeror. The successful Offeror shall, within ten (10) days from the date of receipt of the notice of award, perform the following:

- Submit a performance bond, if required, in the total amount of one hundred percent (100%) of the proposal amount (*Bond form format will be provided by the Unified Government*)
- If the Offeror is not a resident of the State of Kansas, submit an executed Appointment of Process Agent Form or a Foreign Corporation form (Form *will be provided by the Unified Government*).
- Submit a certificate of insurance evidencing insurance as required by the Request for Proposal.
- Ensure that all occupation taxes and fees are paid in full. Offerors are hereby directed to contact the Unified Government of Wyandotte County/Kansas City, Kansas License Division at (913) 573-8780 or [businesslicense@wycokck.org](mailto:businesslicense@wycokck.org) for information regarding Licensing and Occupational Taxes.
- The Contractor will be required to come into compliance with chapter 11 of the Procurement Code and Regulations regarding Affirmative Action and Equal Employment Opportunity as required by Sections 18-86 and 18-87 of the Code of Ordinance of the Unified Government of Wyandotte County / Kansas City, Kansas.

Contact the Procurement & Contract Compliance Department located on the 6<sup>th</sup> Floor of the Municipal Office Building, 701 N. 7<sup>th</sup> Street, Kansas City, Kansas 66101, Room 649 or call (913) 573-5440 or [sreed@wycokck.org](mailto:sreed@wycokck.org) for information regarding compliance requirements.”

- The Unified Government may, at its option, declare the Offeror in default if the Offeror fails to perform all of the above-enumerated conditions, in which case the proposal security shall become the property of the Unified Government.
- All bonds required by this proposal must contain terms and conditions approved by the Unified Government and shall be executed by a surety company authorized to do business in the State of Kansas.
- The Unified Government of Wyandotte County/Kansas City, KS, Johnson County KS, City of Kansas City MO, and Jackson County MO, (collectively the “Local Governments”), have agreed to cooperate with each other to ensure that tax funded contracts are performed by Contractors in compliance with the Tax Laws of the Local Governments. Contactor agrees that the Contractor shall be in compliance with the respective Tax Laws of the Local Governments throughout the term of this contract and any contract renewals and that proof of Contractor’s compliance with the Tax Laws of the Local Governments shall be a condition of award. All Contractors entering into a contract and all subsequent renewals with the Unified Government of Wyandotte County in the amount of \$50,001.00 or more must obtain a Tax Clearance Certification. The Tax Clearance Certification must be signed by an authorized official from all four (4) of the “Local Governments” and submitted to the Unified Government Procurement and Contract Compliance Department. The Tax Clearance Certification shall be valid for a period of one year from the date of issuance and shall not be dated more than sixty (60) days prior to any notice of intent to contract by the County. (Form *will be provided by the Unified Government*).

### ***Section 1.21 Right to Reject Proposals***

The Unified Government reserves the right without contest to accept or reject any proposals or alternate proposals.

Offerors must comply with all of the terms of the RFP, the Unified Government Procurement Code, and all applicable local, State, and federal laws, codes, and regulations. The procurement officer may reject any proposal that does not comply with all of the material and substantial terms, conditions, and performance requirements of the RFP.

Offerors may not restrict the rights of the Unified Government or qualify their proposal. If an offeror does so, the procurement officer may determine the proposal to be a non-responsive counteroffer and the proposal may be rejected.

Minor informalities may be waived by the procurement officer if determined that they:

- do not affect responsiveness,
- are merely a matter of form or format,
- do not change the relative standing or otherwise prejudice other offers,
- do not change the meaning or scope of the RFP,
- are trivial, negligible, or immaterial in nature,
- do not reflect a material change in the work; or,
- do not constitute a substantial reservation against a requirement or provision,

If no offerors meet all the mandatory requirements of the Request for Proposals, or if sufficient funds are not available, or if other extenuating circumstances prevail, the Unified Government may choose to make no award and to submit a revised Request for Proposals to offerors at a later date, or may choose to negotiate with those submitting proposals.

### ***Section 1.22 Mistakes in Proposals Discovered Prior to Award***

At any time prior to the specified date and time for submission, an offeror may withdraw or modify a proposal in accordance with Section R3-103.10 of the Unified Government's Procurement Code Regulations. Any proposal modification must be in writing, executed by an authorized person, and submitted prior to the proposal submission date. The Unified Government will deal with mistakes in proposals according to Section R3-103.15 of the Unified Government's Procurement Code Regulations.

### ***Section 1.23 Mistakes in Proposals Discovered after Award***

The Unified Government will deal with mistakes in proposals according to Section R3-103.15 of the Unified Government's Procurement Code Regulations.

### ***Section 1.24 Ownership of Reports, Drawings, Specifications, etc.***

All reports, drawings, designs, specifications, notebooks, tracings, photographs, negatives, findings, recommendations, data and memoranda of every description relating to the services described herein and in completion thereof, shall be the property of the City.

## **Article II. Standard Proposal Information**

### ***Section 2.01 Authorized Signature***

All proposals must be signed by an individual authorized to bind the offeror to the provisions of the RFP. Proposals must remain open and valid for at least ninety (90) days from the opening date.

### ***Section 2.02 Site Inspection***

The Unified Government may conduct on-site visits to evaluate the offeror's capacity to perform the contract. Offerors must agree, at risk of being found non-responsive and having their proposal rejected, to provide the Unified Government reasonable access to relevant portions of their work sites. Site inspection will be made by individuals designated by the procurement officer at the Unified Government's expense.

### ***Section 2.03 Supplemental Terms and Conditions***

Proposals including supplemental terms and conditions will be accepted, but supplemental conditions that conflict with those contained in this RFP or that diminish the Unified Government's rights under any contract resulting from the RFP will be considered null and void. The Unified Government is not responsible for identifying conflicting supplemental terms and conditions before issuing a contract award. After award of contract:

- [a] if conflict arises between a supplemental term or condition included in the proposal and a term or condition of the RFP, the term or condition of the RFP will prevail; and
- [b] if the Unified Government's rights would be diminished as a result of application of a supplemental term or condition included in the proposal, the supplemental term or condition will be considered null and void.

### ***Section 2.04 Discussions with Offerors***

The Unified Government may conduct discussions with offerors for the purpose of clarification. The purpose of these discussions will be to ensure full understanding of the requirements of the RFP and proposal. Discussions will be limited to specific sections of the RFP identified by the procurement officer. Discussions may only be held with offerors who have submitted a proposal deemed reasonably susceptible for award by the procurement officer. Discussions, if held, will be after initial evaluation of proposals by the evaluation committee. If modifications are made as a result of these discussions, they will be put in writing. Following discussions, the procurement officer may set a time for best and final proposal submissions from those offerors with whom discussions were held. Proposals may be reevaluated after receipt of best and final proposal submissions. Reevaluation will be limited to the specific sections of the RFP opened to discussion by the procurement officer.

Offerors with a disability needing accommodation should contact the procurement officer prior to the date set for discussions so that reasonable accommodation can be made.

### **Section 2.05**     ***Prior Experience***

The Offeror is required to have a minimum of three (3) years of experience in providing Armored Car Courier Services for position similar to that identified in the proposal. If an Offeror has less than three (3) years of experience in providing Armored Car Courier Services, the key personnel of the firm and the representative assigned to Unified Government must have a minimum of three (3) years of experience.

### **Section 2.06**     ***Evaluation of Proposals***

The procurement officer, or an evaluation committee made up of the procurement officer and at least two Unified Government employees, will evaluate proposals. The evaluation will be based solely on the evaluation factors set out in section eight of this RFP.

### **Section 2.07**     ***Contract Negotiations***

After completion of the evaluation, including any discussions held with offerors during the evaluation, the Unified Government may elect to initiate contract negotiations. The option of whether or not to initiate contract negotiations rests solely with the Unified Government. If the Unified Government elects to initiate contract negotiations, these negotiations cannot involve changes in the Unified Government's requirements or the contractor's proposal which would, by their nature, affect the basis of the source selection and the competition previously conducted.

The offeror will be responsible for all travel and per diem expenses related to contract negotiations.

### **Section 2.08**     ***Failure to Negotiate***

If the selected contractor

- fails to provide the information required to begin negotiations in a timely manner; or
- fails to negotiate in good faith; or
- indicates they cannot perform the contract within the budgeted funds available for the project; or
- the contractor and the Unified Government, after a good faith effort, simply cannot come to terms,

the Unified Government may terminate negotiations with the contractor initially selected and commence negotiations with the next highest ranked offeror.

## **Article III. Standard Contract Information**

### **Section 3.01 Contract Type**

#### ***Fixed Price Contract***

### **Section 3.02 Contract Approval**

This RFP does not, by itself, obligate the Unified Government. The Unified Government's obligation will commence when the contract is approved by the Unified Government County Administrator, the Administrator's designate, or the procurement officer. Upon written notice to the contractor, the Unified Government may set a different starting date for the contract. The Unified Government will not be responsible for any work done by the contractor, even work done in good faith, if it occurs prior to the contract start date set by the Unified Government.

### **Section 3.03 Proposal as a Part of the Contract**

Part or all of this RFP and the successful proposal may be incorporated into the contract.

### **Section 3.04 Additional Terms and Conditions**

The Unified Government reserves the right to add terms and conditions during contract negotiations. These terms and conditions will be within the scope of the RFP and will not affect the proposal evaluations.

### **Section 3.05 Insurance Requirements**

The successful offeror must provide proof of workers' compensation insurance prior to contract approval.

The successful offeror must secure the insurance coverage required by the Unified Government. The coverage must be satisfactory to the Division of Risk Management. An offeror's failure to provide evidence of such insurance coverage is a material breach and grounds for withdrawal of the award or termination of the contract.

The vendor awarded this contract is required to provide a Certificate of Insurance that contains a minimum of the following coverage and limits:

Liability insurance coverage shall be considered as primary and not as excess insurance. The carrier(s) shall provide ten (10) days written notice to the Unified Government by registered mail prior any modification, cancellation, non-renewal or other change in coverage. The successful bidder shall provide the Unified Government with Certificates of Insurance concerning the requirements listed.

#### **Liability**

Vendor shall provide liability coverage with a maximum not to exceed \$100,000 for each location. Liability coverage shall include petty cash.

The maximum amount of cash on hand at any location is estimated to be \$100,000. The maximum amount of checks on hand at any location is estimated to be \$100,000.

Vendor shall provide proof of bonding certification with their bid submission.

The policies must be effective prior to the commencement of work and must remain in force until termination of the work under this contract. In the event of interruption of coverage for any reason, all work under the contract shall cease and shall not resume until coverage has been restored.

If at any time during the term of this contract, or any extension thereof, any required policies of insurance should expire or are canceled, it will be the responsibility of the Contractor to furnish to the Unified Government a Certificate of Insurance indicating renewal or an acceptable replacement of the expiring policy prior to expiration or cancellation date so that there will be no lapse in any coverage.

The Contractor shall agree to indemnify the Unified Government of Wyandotte County/Kansas City, Kansas and save it harmless against any and all loss, damage, expense, liability or claim of liability, expense for injury, death or damage to property directly caused by the Contractor's negligence arising out of performance by the Contractor of the agreement. The Contractor's insurance shall include contractual coverage of the foregoing "hold harmless agreement".

The Unified Government shall be named as an additional insured.  
 The following minimum coverage is required of vendors providing services:

<u>Coverage:</u>	<u>Limits of Liability:</u>
Worker Compensation	Statutory
Manufactures and Contractor's Public Liability or Comprehensive General Liability	500,000 per occurrence
Combined Automobile Bodily Injury And Automobile Property Damage	500,000 per occurrence

1. Additional Insured shall read exactly as follows:  
 The Unified Government shall be named as additional insured with respect to the work performed for this contract: RFP R39606, Armored Car Courier Services for Treasurer's Office.
2. Cancellation Clause shall read exactly as follows:  
 Should any of the above-described policies be cancelled before the expiration date thereof, the issuing company will mail 30 days prior written notice to the certificate holder.
3. Certificate Holder:  
 Provide BID or RFP Number and Title in the "miscellaneous" area of certificate.  
 Address all certificates to the Unified Government Wyandotte County/Kansas City, Kansas - Purchasing Division, 701 N 7<sup>th</sup> Street – Room 649, Kansas City, KS 66101. Fax 913-573-5444 Office 913-573-5440.

### ***Section 3.06 Proposed Payment Procedures***

The Unified Government will make payments based on a negotiated payment schedule. Each billing must consist of an invoice and progress report. No payment will be made until the progress report and invoice have been approved by the project director.

### ***Section 3.07 Proposed Payment Option***

A Virtual Payment Option is now available. If you would like to learn contact Lonia Green, Accounts Payable, 913-573-5138.

### ***Section 3.08 Informal Debriefing***

When the contract is completed, an informal debriefing may be performed at the discretion of the project director. If performed, the scope of the debriefing will be limited to the work performed by the contractor.

### ***Section 3.09 Contract Personnel***

Any change of the project team members named in the proposal must be approved, in advance and in writing, by the project director. Personnel changes that are not approved by the Unified Government may be grounds for the Unified Government to terminate the contract.

### ***Section 3.10 Contract Changes - Unanticipated Amendments***

During the course of this contract, the contractor may be required to perform additional work. That work will be within the general scope of the initial contract. When additional work is required, the project director will provide the contractor a written description of the additional work and request the contractor to submit a firm time schedule for accomplishing the additional work and a firm price for the additional work. Cost and pricing data must be provided to justify the cost of such amendments Unified Government Procurement Code Regulation R7-101.

The contractor will not commence additional work until the project director has secured any required Unified Government approvals necessary for the amendment and issued a written contract amendment, approved by the County Administrator.

## **Article IV. Required Contractual Terms and Conditions**

The following terms and conditions must be agreed to by the successful Offeror and are hereby made a part of the contract entered into between the Unified Government and the successful Offeror, unless specifically modified in writing:

### ***Section 4.01 Agreement with Kansas Law***

This agreement is subject to and shall be governed by and shall be construed according to the laws of the State of Kansas.

### ***Section 4.02 Kansas Cash Basis Law***

This Agreement is subject to the Kansas Cash Basis Law, K.S.A. 10-1101. Any automatic renewal of the terms of the Agreement shall create no legal obligation on the part of the Unified Government. The Unified Government is obligated only to pay periodic payments or monthly installments under the Agreement as may lawfully be made from (a) funds budgeted and appropriated for that purpose during the Unified Government's current budget year or (b) funds made available from any lawfully operated revenue producing source.

### ***Section 4.03 Payment of Taxes***

The Unified Government shall not be responsible for, nor indemnify the Contractor for any federal, state, or local taxes which may be imposed or levied upon the subject matter of this Agreement. The Contractor shall pay the Unified Government occupation tax prior to execution of the Agreement.

### ***Section 4.04 Disclaimer of Liability***

The Unified Government shall not hold harmless or indemnify the Contractor for any liability whatsoever.

### ***Section 4.05 Anti-Discrimination Requirements***

During the performance of this Agreement, the Contractor agrees as follows:

The Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, sexual orientation, gender identity, disability, age, national origin, or ancestry. The Contractor will take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, religion, color, sex, sexual orientation, gender identity disability, age, national origin or ancestry. Such action shall include, but not be limited to, the following:

Employment, upgrading, demotion, or transfer; the recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and, selection for training, including apprenticeship. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Unified Government, setting forth the provisions of this nondiscrimination clause.

The Contractor will, in all solicitations or advertisements for employees placed by or on behalf of the Contractor; state that all qualified applicants will receive consideration for employment without regard to race, religion, color, sex, sexual orientation, gender identity disability, age, national origin, or ancestry.

The Contractor will cause the foregoing provisions to be inserted in all subcontracts for any work covered by this Agreement so that such provisions shall apply to contracts or subcontracts for standard commercial supplies or raw materials.

The Contractor shall assure that it and all subcontractors will implement the certificate of compliance in connection with this Agreement.

If the Contractor shall fail, refuse, or neglect to comply with the terms of these contractual conditions, such failure shall be deemed a total breach of the contract and such Agreement may be terminated, canceled, or suspended, in whole or in part, and the Contractor may be declared ineligible for any further Unified Government contracts for a period of up to one year. Provided that if an Agreement is terminated, canceled, or suspended for failure to comply with this section, the Contractor shall have no claims for damages against the Unified Government on account of such termination, cancellation, or suspension or declaration of ineligibility.

The Contractor shall assure that it is in compliance with and shall maintain sufficient records to document that, under all aspects of this Agreement, it has acted in a manner which is in full compliance with all applicable sections of the Equal Employment Section of this Agreement, and the following, as applicable: Title VI of the Civil Rights Act of 1964 (as amended) (42 USCS '2000d et seq.); Title VII of the Civil Rights Act of 1964 (42 USCS '2000e et seq.); Title VIII of the Civil Rights Act of 1968 (42 USCS '3601 et seq.); the Americans with Disabilities Act of 1990, 42 U.S.C. '12101, and amendments thereto; the Kansas Act Against Discrimination, K.S.A. '44-1001 through 1004 (1992 Supp.) and amendments thereto; Chapter 11 of the Procurement Code and Regulations of the Unified Government of Wyandotte County/Kansas City, Kansas, and amendments thereto; and, '18-86 and 87 of the 1988 Code of Ordinances of the Unified Government of Wyandotte County/Kansas City, Kansas, and amendments thereto. Such records shall at all times remain open to inspection by an individual designated by the Unified Government for such purpose.

The Contractor and the Unified Government, in carrying out this Agreement, shall also comply with all other applicable existing federal, state, and local laws relative to equal opportunity and nondiscrimination, all of which are incorporated by reference and made a part of this Agreement.

The Contractor will be required to conform to Equal Employment Opportunity and Affirmative Action requirements prior to the execution of this Contract.

#### **Section 4.06      *Termination for Default***

If the Contractor refuses or fails to perform any of the provisions of this Agreement with such diligence as will ensure its completion within the time specified in this Agreement, or any extension thereof, or commits any other substantial breach of this Agreement, the Procurement Officer may notify the Contractor in writing of the delay or nonperformance and, if not cured in ten days or any longer time specified in writing by the Procurement Officer, such officer may terminate the Contractor's rights to proceed with the Agreement or such part of the Agreement as to which there has been delay or a failure to properly perform.

The Unified Government shall pay the Contractor the costs and expenses and reasonable profit for services performed by the Contractor prior to receipt of the notice of termination; however, the Unified Government may withhold from amounts due the Contractor such sums as the Procurement Officer deems to be necessary to protect the Unified Government against loss caused by the Contractor because of the default.

Except with respect to defaults of subcontractors, the Contractor shall not be in default by reason of any failure in performance of this Agreement in accordance with its terms if the Contractor has notified the Procurement Officer within 15 days of the cause of the delay and the failure arises out of causes such as acts of God, acts of the public enemy, act of the Unified Government and any other governmental entity in its sovereign or contractual capacity, fires, floods, epidemics, quarantine restrictions, strikes, or other labor disputes. If the failure to perform is caused by the failure of a subcontractor to perform or to make progress, and if such failure arises out of causes similar to those set forth above, the Contractor shall not be deemed to be in default, unless the services to be furnished by the subcontractor were reasonably obtainable from other sources in sufficient time to permit the Contractor to meet the contract requirements. Upon request of the Contractor, the Procurement Officer shall ascertain the facts and extent of such failure, and, if such officer determines that any failure to perform was occasioned by any one or more of the excusable causes, and that, but for the excusable cause, the Contractor's progress and performance would have met the terms of the Agreement, the time for completion of the Agreement shall be revised accordingly.

If, after notice of termination of the Contractor's right to proceed under the provisions of this clause, it is determined for any reason that the Contractor was not in default under the provisions of this clause, and both the Unified Government and the Contractor agree, the rights and obligations of the parties shall be the same as if the notice of termination had not been issued.

The following acts committed by the Contractor will constitute a substantial breach of the Agreement and may result in termination of the Agreement:

- If the Contractor is adjudged bankrupt or insolvent;
- If the Contractor makes a general assignment for the benefit of his creditors;
- If a trustee or receiver is appointed for the Contractor or any of his property;
- If the Contractor files a petition to take advantage of any debtor's act or to reorganize under bankruptcy or applicable laws;
- If the Contractor repeatedly fails to supply sufficient services;
- If the Contractor disregards the authority of the Procurement Officer;
- Acts other than those specified may constitute substantial breach of this Agreement.

#### **Section 4.07      *Termination for Convenience***

The Procurement Officer may, when the interests of the Unified Government so require, terminate this contract in whole or in part, for the convenience of the Unified Government.

The Procurement Officer shall give written notice of the termination to the Contractor specifying the part of the contract terminated and when termination becomes effective.

The Contractor shall incur no further obligations in connection with the terminated work and on the date set in the notice of termination the Contractor will stop work to the extent specified.

The Procurement Officer shall pay the Contractor the following amounts:

All costs and expenses incurred by the Contractor for work accepted by the Unified Government prior to the Contractor's receipt of the notice of termination, plus a reasonable profit for said work.

All costs and expenses incurred by the Contractor for work not yet accepted by the Unified Government but performed by the Contractor prior to receipt of the notice of termination, plus a reasonable profit for said work.

Anticipatory profit for work and services not performed by the Contractor shall not be allowed.

### **Section 4.08     *Disputes***

All controversies between the Unified Government and the Contractor which arise under, or are by virtue of, this Agreement and which are not resolved by mutual agreement, shall be decided by the Procurement Officer in writing, within 30 days after a written request by the Contractor for a final decision concerning the controversy; provided, however, that if the Procurement Officer does not issue a written decision within 30 days after written request for a final decision, or within such longer period as may be agreed upon by the parties, then the Contractor may proceed as if an adverse decision had been received.

The Procurement Officer shall immediately furnish a copy of the decision to the Contractor by certified mail, return receipt requested, or by any other method that provides evidence of receipt. Any such decision shall be final and conclusive, unless fraudulent, or the Contractor brings an action seeking judicial review of the decision in the Wyandotte County District Court.

The Contractor shall comply with any decision of the Procurement Officer and proceed diligently with performance of this Agreement pending final resolution by the Wyandotte County District Court of any controversy arising under, or by virtue of, this Agreement, except where there has been a material breach of the Agreement by the Unified Government; provided, however, that in any event the Contractor shall proceed diligently with the performance of the Agreement where the Purchasing Director has made a written determination that continuation of work under the contract is essential to the public health and safety

Notwithstanding any language to the contrary, no interpretation shall be allowed to find the Unified Government has agreed to binding arbitration, or the payment of damages or penalties upon the occurrence of any contingency. Further, the Unified Government shall not agree to pay attorney fees and late payment charges.

### ***Section 4.09 Representations***

The Contractor makes the following representations:

The price submitted is independently arrived at without collusion.

It has not knowingly influenced and promises that it will not knowingly influence a Unified Government employee or former Unified Government employee to breach any of the ethical standards set forth in Article 12 of the Procurement Regulations.

It has not violated, and is not violating, and promises that it will not violate the prohibition against gratuities and kickbacks set forth in R-12-106 (Gratuities and Kickbacks) of the Procurement Code.

It has not retained and will not retain a person to solicit or secure a Unified Government contract upon an agreement or understanding for a commission, percentage, brokerage, or contingent fee, except for retention of bona fide employees or bona fide established commercial selling agencies for the purpose of securing business.

### ***Section 4.10 Ownership of Materials***

All property rights, including publication rights, in all interim, draft, and final reports and other documentation, including machine-readable media, produced by the Contractor in connection with the work pursuant to this Agreement, shall be in the Unified Government.

### ***Section 4.11 Availability of Records and Audit***

The Contractor agrees to maintain books, records, documents, and other evidence pertaining to the costs and expenses of the services provided under the Agreement (hereinafter collectively called "records") to the extent and in such detail as will properly reflect all net costs, direct and indirect, of labor, materials, equipment, supplies, and services, and other costs and expenses of whatever nature for which reimbursement is claimed under the provisions of this Agreement. The Contractor agrees to make available at the offices of the Unified Government at all times during the period set forth in the Request for Proposals any of the records for inspection, audit, or reproduction by any authorized representative of the Unified Government. Except for documentary evidence delivered to the offices of the Unified Government, the Contractor shall preserve and make available to persons designated by the Unified Government his records for a period of three years from the date of final payment under the Agreement or until all audit questions have been resolved, whichever period of time is longer.

### ***Section 4.12 Assignment***

Neither the Contractor nor the Unified Government shall sell, transfer, assign, or otherwise dispose of any rights or obligations created by the Contract Documents or any portion thereof without the written consent of the other party.

**Section 4.13      *No Limit of Liability***

Nothing in this Agreement shall be construed to limit the Offeror's liability to the Unified Government as such liability may exist by or under operation of law.

**Section 4.14      *Indemnification***

Vendor shall indemnify, defend, and hold the Unified Government of Wyandotte County/Kansas City, Kansas harmless from and against all claims, losses, damages, or costs arising from or in any way related to Vendor's breach of the foregoing warranties. This indemnification shall not be subject to any limitations of remedies or warranties which are contained in this or any other agreement and shall survive termination of this or any other agreement between the parties hereto or thereto.

## **Article V. Project Scope**

### **Section 5.01 Scope of Work**

The Unified Government of Wyandotte County/Kansas City, Kansas seeks to establish a contract for armored car services for offices located in Wyandotte County, Kansas, which includes the cities of Kansas City, Ks, Bonner Springs, Ks and Edwardsville, Ks.

### **Section 5.02 Minimum Qualifications**

- Licensed, registered and authorized to offer armored car services in Kanas.
- Has at least two public sector clients who require over 50 pick-ups per week.
- Has insurance coverage to cover casualty, loss or destruction of currency monies or checks handled by employees or agents and property.
- Can work with the UG's current banking partner(s) currently UMB
- Commits to continue to honor contract and provide services in the event of a merger or acquisition

### **Section 5.03 Specifications**

The current initiatives include:

The current initiatives include:

- Pick-up and safe transport of checks, currency and coins;
- Bulk Coin Bagging (excluding coin counting); and
- Change orders.

The possible future initiatives are:

- Smart safe and currency recycler technology;
- Cannabis business currency transport services; and
- Other services needed due to technological change.

Respondents may bid on all six services or some subset of them.

The Respondent selected through this procurement process is expected to work cooperatively with the Unified Government's current commercial banking partners. Each Respondent should demonstrate its capabilities by providing full and complete responses to the questions in CATEGORY 1 – ARMORED CAR SERVICES. The Unified Government will negotiate the specific scope of services, budget, deliverables, and timeline with the Respondent selected for contract negotiation. There is no guarantee of a minimum amount of work or compensation for any Respondent selected for contract negotiations.

## **Armored Car Services Pick-Up Schedule**

The Respondent must adhere to the following schedule for pick-up and delivery of coin, currency and checks from the following initial nine (9) locations within the City/County. Pick-up and delivery locations may be modified at any point at the discretion of Treasures Department.

Respondent must notify the Treasures designated representative within a reasonable period of time if a delivery cannot be completed due to traffic, vehicle breakdown or any other reason, shall waive the typical delivery fee and shall compensate the Unified Government for any loss of interest incurred. The Respondent may be excused from this provision in case the delay occurred outside of Respondent's control (e.g. natural disaster, loss of power, etc.). The Respondent shall pick-up and deliver deposits on the same day to various destinations, including but not limited to, designated banking centers, depository facilities, processing centers, cash vaults, and other Unified Government departments on a timely basis for counting and depositing such monies to the City's bank account. In addition, from time to time, the Respondent will pick-up coin and currency change orders from the cash vault and deliver to the specified Unified Government location within 24 hours.

The Respondent shall provide a description of the process for documenting receipt of each deposit, track deposits, as well as for reporting losses and resolving issues arising from their services.

The Respondent guarantee safe delivery to designated destinations, including but not limited to, designated banking centers, depository facilities, processing centers and cash vaults and shall be liable for any risk of loss or damage to any item in transport or in the custody of the Respondent. The Respondent shall purchase and maintain insurance with a reputable insurance carrier to cover casualty, loss or destruction of currency, monies or checks handled by the Respondent's employees or agents and property. The Respondent will be required to provide written proof of insurance to the Unified Government annually.

The Respondent shall also provide a process for identifying and reconciling discrepancies in weights or amounts of currency and provide the Unified Government with a dedicated customer service representative who can assist the Unified Government with inquiries and issues as they arise.

Company Name:		
Description	As Specified	Fully Describe any Variance
<b><u>CATEGORY 1 – ARMORED CAR SERVICES</u></b>		
1. The contractor will assign a single, primary account representative for Unified Government contract customers.	<input type="checkbox"/>	_____
2. The contractor will provide a toll-free number for live access to staff who is dedicated in whole, or in part, to business conducted on the Unified Government contract. Staff must be available between the hours of 8:00am and 5:00pm Central Time.	<input type="checkbox"/>	_____
3. The contractor must possess a private security company license. This license must be kept current through the entire contract term.	<input type="checkbox"/>	_____
4. The contractor must provide licensed, armed, security guards for services performed under this contract. These employees shall remain licensed through the contract term.	<input type="checkbox"/>	_____
5. The contractor is responsible for providing distinctive and appropriate uniforms and ensuring the guards are neat and clean in appearance. A photo identification issued from the contractor shall be worn at all times.	<input type="checkbox"/>	_____
6. The contractor's vehicles shall all have valid vehicle registrations, insurance and permits. Vehicles used shall be clearly marked with the company name. Vehicles must be properly armored and equipped for armored car service. Vehicles such as non-armored automobiles, vans, and light truck shall not be used.	<input type="checkbox"/>	_____
7. The contractor must deposit the funds the next banking day after funds are received unless otherwise instructed, via written communication, by the customer. If a pickup is made on a bank holiday the funds must be vaulted, then deposited the next available banking day.	<input type="checkbox"/>	_____
8. The Client Agency shall have the right to recover the amount of one hundred dollars (\$100.00) for each pickup delivery not made for each calendar day elapsing between the time guaranteed for service and the actual date of the service was performed.	<input type="checkbox"/>	_____

Company Name:		
Description	As Specified	Fully Describe any Variance
Client Agency shall notify the Contractor in writing the dollar amount that will be deducted from the Contractor's next invoice as described within this section.		
9. The contractor shall provide tamper-evident deposit bags to Customers within two business days of request, free of charge. Bags must conform to standards provided by the Office of the Treasurer for deposit to Unified Government bank accounts.	<input type="checkbox"/>	_____
10. The contractor shall provide a receipt to the customer upon pick up. At a minimum this receipt shall include: company name, customer name, name and ID number of employee conducting the pick-up, date, time, number of bags picked up, and signatures of company employee and customer employee.	<input type="checkbox"/>	_____
11. The contractor shall be responsible for collecting a receipt from the bank when deposits are made. It shall be the responsibility of the contractor to retain these receipts through the contract term. Copies of bank receipts shall be provided to customer upon request. If deposit is made to a vault, contractor shall provide copies of manifest upon request.	<input type="checkbox"/>	_____
12. There is no limit to the number of items that can be obtained upon pick-up.	<input type="checkbox"/>	_____
13. The contractor shall be responsible for all investigative fees associated with allegations of theft or loss if the customer is not found to be at fault.	<input type="checkbox"/>	_____

Unified Government Service Locations		Service Frequency & Times
<p><b>1.</b></p> <p>Pick up at:</p> <p>Unified Gov't Treasury Office 710 N. 7th St. Kansas City, KS 66101</p> <p>Deliver to:</p> <p>Loomis Armored Car 1403 Fairfax Trafficway Kansas City, Kansas 66115</p>	<p>Daily, Mon.-Fri.</p> <p>Next Day</p>	
<p><b>2.</b></p> <p>Pick up at:</p> <p>Unified Gov't Treasury Office <b>(COIN PICK-UP)</b> 710 N. 7th St. Kansas City, KS 66101</p> <p>Deliver to:</p> <p>Loomis Armored Car 1403 Fairfax Trafficway Kansas City, Kansas 66115</p>	<p>1 time/week (Tuesday)</p> <p>Next Day</p>	
<p><b>3.</b></p> <p>Pick up at:</p> <p>Register of Deeds Office 710 N. 7th St. Kansas City, KS 66101</p> <p>Deliver to:</p> <p>Security Bank of KC 701 Minnesota Ave Kansas City, KS 66101</p>	<p>Daily, Mon.-Fri.</p> <p>Next Day</p>	

<p><b>4.</b> Pick up at:</p> <p>Deliver to:</p>	<p>Kansas City, KS Police Dept. 700 Minnesota Ave Kansas City, KS 66101</p> <p>Loomis Armored Car 1403 Fairfax Trafficway Kansas City, Kansas 66115</p>	<p>Daily, Mon.-Fri.</p> <p>Next Day</p>
<p><b>5.</b> Pick up at:</p> <p>Deliver to:</p>	<p>Municipal Court 701 N. 7th St. Kansas City, KS 66101</p> <p>Loomis Armored Car 1403 Fairfax Trafficway Kansas City, Kansas 66115</p>	<p>Daily, Mon.-Fri.</p> <p>Next Day</p>
<p><b>6.</b> Pick up at:</p> <p>Deliver to:</p>	<p>Neighborhood Resource Center 4953 State Avenue Kansas City, KS 66102</p> <p>Loomis Armored Car 1403 Fairfax Trafficway Kansas City, Kansas 66115</p>	<p>Daily, Mon.-Fri.</p> <p>Next Day</p>
<p><b>7.</b> Pick up at:</p> <p>Deliver to:</p>	<p>Parks and Recreation/Transit 5033 State Avenue Kansas City, KS 66102</p> <p>Loomis Armored Car 1403 Fairfax Trafficway Kansas City, Kansas 66115</p>	<p>Daily, Mon.-Fri.</p> <p>Next Day</p>

<p><b>8.</b> Pick up at:</p> <p>Deliver to:</p>	<p>Sunflower Hills Golf Course 12200 Riverview Ave Bonner Springs, KS 66012</p> <p>Loomis Armored Car 1403 Fairfax Trafficway Kansas City, Kansas 66115</p>	<p>In Season: Sun. mornings &amp; Mon., Wed. &amp; Fri. afternoons Off Season: Upon Request</p> <p>Next Day</p>
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**Note: This schedule is subject to change.**

**Section 5.04 Cost Proposal**

**List the Monthly Rate for Each Location Listed for Armored Car Courier Services**

- 1. Unified Gov't Treasury Office to UMB Bank \$\_\_\_\_\_ Per Month
- 2. Register of Deeds Office to Security Bank of KC \$\_\_\_\_\_ Per Month
- 3. Kansas City, KS Police Dept. to UMB Bank \$\_\_\_\_\_ Per Month
- 4. Municipal Court to UMB Bank \$\_\_\_\_\_ Per Month
- 5. Neighborhood Resource Center to UMB Bank \$\_\_\_\_\_ Per Month
- 6. Parks and Recreation to UMB Bank \$\_\_\_\_\_ Per Month
- 7. Unified Gov't Annex to UMB Bank \$\_\_\_\_\_ Per Month
- 8. Sunflower Hills Golf Course to UMB Bank \$\_\_\_\_\_ Per Month
  
- TOTAL** \$\_\_\_\_\_ Per Month

## **Article VI. Proposal Format and Submittal**

**PROPOSALS WILL NOT BE CONSIDERED UNLESS AN OFFICER AUTHORIZED TO BIND THE OFFERING COMPANY SIGNS THE SIGNATURE PAGE.**

ALL PROPOSALS MUST BE SEALED AND PLAINLY MARKED ON THE OUTSIDE OF EACH SEALED ENVELOPE:

**Proposal – RFP “R39606 Armored Car Courier Services for Treasurer’s Office”**

**One (1) original of your proposal and supplementary material should be submitted to:**

**Unified Government of Wyandotte County/Kansas City, Kansas  
Office of the Unified Government Clerk, Room 323  
701 North 7th Street  
Kansas City, Kansas 66101-3064  
ATTN: Kelly P. Regan**

Also, one (1) copy of the complete response must be submitted on a flash drive in Word Format and be included in the hard copy submittal prior to the closing date. If components of the response, such as spreadsheets, pictures, charts or diagrams require the functionality of a non-word-processing application, they must be submitted in Microsoft Excel or Microsoft PowerPoint format.

Any respondent that does not comply with these policies may be disqualified from the procurement.

ALL PROPOSALS MUST BE RECEIVED NO LATER THAN THE TIME LISTED IN THE RFP CALENDAR OF EVENTS. LATE PROPOSALS WILL NOT BE CONSIDERED.

### ***Section 6.01 Proposal Format and Content***

The Unified Government discourages overly lengthy and costly proposals; however, in order for the Unified Government to evaluate proposals fairly and completely, offerors should follow the format set out herein and provide all of the information requested.

- Proposals must be submitted in a clear and orderly format
- An index must be provided noting each section of the submitted proposal.
- Each section of the submitted proposal must be clearly tabbed for easy access and reference.
- The provided “Proposal Form” must be provided in the first section.
- Letter of Interest in providing the services requested in this proposal.
- Proof of financial stability and capability to have in reserve sufficient payroll funds for all temporary personnel provided. A copy of the offeror’s latest financial report must demonstrate this ability.
- Provide the name of the offeror, the location of the offeror’s principal place of business, and if different, the place of performance of the proposed contract,
- Provide the age of the offeror’s business and average number of employees over a previous period of time;

- Statement of Qualifications in providing the services requested in this proposal document. Include the abilities, qualifications, and experience of all persons who will be assigned to provide the required service.
- List three references similar in scope, size or discipline to the required services which were performed over the last five (5) years;
- Cost Proposal (Section 5.03)

## **Section 6.02     *Electronic Filing Requirements***

A respondent may submit a complete copy of its response on the Unified Government's e-procurement site which can be accessed at; <https://purchasing.wycokck.org/eProcurement> in lieu of a flashdrive. Also, one (1) copy of the complete response must be submitted on a flash drive in Word Format or on our website and be included in the hard copy submittal prior to the closing date. If components of the response, such as spreadsheets, pictures, charts or diagrams require the functionality of a non-word-processing application, they must be submitted in Microsoft Excel or Microsoft PowerPoint format.

If respondent that does not comply with these policies may be disqualified from the procurement.

## **Section 6.03     *Introduction***

Proposals must include the complete name and address of their firm and the name, mailing address, and telephone number of the person the Unified Government should contact regarding the proposal.

Proposals must confirm that the firm will comply with all of the provisions in this RFP, and if applicable, provide notice that the firm qualifies as a Unified Government bidder. Proposals must be signed by a company officer empowered to bind the company. An offeror's failure to include these items in their proposals may cause their proposal to be determined to be non-responsive and the proposal may be rejected.

## **Section 6.04     *Understanding of the Project***

Offerors must provide a comprehensive narrative statement that illustrates their understanding of the requirements of the project and the project schedule.

## **Section 6.05     *Methodology Used for the Project***

Offerors must provide a comprehensive narrative statement that sets out the methodology they intend to employ and illustrates how their methodology will serve to accomplish the work and meet the Unified Government's project schedule. Please provide a copy of your Security and Safety Measures and if you will provide Photo ID's.

## **Section 6.06     *Management Plan for the Project***

Offerors must provide a comprehensive narrative statement that sets out the management plan they intend to follow and illustrates how their plan will serve to accomplish the work and meet the Unified Government's project schedule.

## **Section 6.07      *Experience and Qualifications***

Provide an organizational chart specific to the personnel assigned to accomplish the work called for in this RFP, illustrate the lines of authority, designate the individual responsible and accountable for the completion of each component and deliverable of the RFP.

Provide a narrative description of the organization of the project team.

Provide a personnel roster that identifies each person who will actually work on the contract and provide the following information about each person listed:

1. title,
2. resume,
3. location(s) where work will be performed, and
4. itemize the total cost and the number of estimated hours for each individual named above.  
Provide reference names and phone numbers for similar projects your firm has completed.

## **Section 6.08      *Cost Proposal***

Offeror's cost proposals must include an itemized list of all direct and indirect costs associated with the performance of this contract including, but not limited to, total number of hours at various hourly rates, direct expenses, payroll, supplies, overhead assigned to each person working on the project, percentage of each person's time devoted to the project, and profit.

## **Article VII.      Evaluation and Selection**

### **Section 7.01      *Selection Criteria***

#### **(a) Understanding of the Project - 20%**

Proposals will be evaluated against the questions set out below.

1. How well has the offeror demonstrated a thorough understanding of the purpose and scope of the project?
2. How well has the offeror identified pertinent issues and potential problems related to the project?
3. How well has the offeror demonstrated that it understands the deliverables the Unified Government expects it to provide?
4. How well has the offeror demonstrated that it understands the Unified Government's time schedule and can meet it?

**(b) Methodology Used for the Project - 10%**

Proposals will be evaluated against the questions set out below.

1. How well does the methodology depict a logical approach to fulfilling the requirements of the RFP?
2. How well does the methodology match and contribute to achieving the objectives set out in the RFP?
3. How well does the methodology interface with the time schedule in the RFP?

**(c) Management Plan for the Project - 25%**

Proposals will be evaluated against the questions set out below.

How well does the management plan support all of the project requirements and logically lead to the deliverables required in the RFP?

1. How well is accountability completely and clearly defined?
2. Is the organization of the project team clear?
3. How well does the management plan illustrate the lines of authority and communication?
4. To what extent does the offeror already have the hardware, equipment, and licenses necessary to perform the contract?
5. Does it appear that the offeror can meet the schedule set out in the RFP?
6. Has the contractor offered alternate deliverables and gone beyond the minimum tasks necessary to meet the objectives of the RFP?
7. Is the proposal practical, feasible, and within budget?
8. How well have any potential problems been identified?
9. Is the proposal submitted responsive to all material requirements in the RFP?
10. Has the contractor submitted Information regarding Security and Safety Measures?

**(d) Experience and Qualifications - 20%**

Proposals will be evaluated against the questions set out below.

*Questions regarding the personnel.*

1. Do the individuals assigned to the project have experience on similar projects?

2. Are resumes complete and do they demonstrate backgrounds that would be desirable for individuals engaged in the work the project requires?
3. How extensive is the applicable education and experience of the personnel designated to work on the project?
4. How knowledgeable are the offeror's personnel of the local area and how many individuals have worked in the area previously?
5. Has the Contractor Submitted References?

*Questions regarding the firm:*

1. How well has the firm demonstrated experience in completing similar projects on time and within budget?
2. How successful is the general history of the firm regarding timely and successful completion of projects?
3. Has the firm provided letters of reference from previous clients?
4. How reasonable are the firm's cost estimates?
5. If a subcontractor will perform work on the contract, how well do they measure up to the evaluation used for the offeror?

**(e) Contract Cost - 25%**

Overall, a minimum of % of the total evaluation points will be assigned to cost. The cost amount used for evaluation may be affected by one or more of the preferences set out below.

***Converting Cost to Points:***

The lowest cost proposal will receive the maximum number of points allocated to cost.

**UNIFIED GOVERNMENT OF WYANDOTTE COUNTY/KANSAS CITY, KANSAS  
PROPOSAL FORM**

**RFP R39606  
Armored Car Courier Services for Treasurer's Office**

**AUTHORIZED SIGNATURE**

By submission of this proposal, the undersigned certifies that:

1.0 it has not paid or agreed to pay any fee or commission, or any other thing of value contingent upon the award of this contract, to any Unified Government employee or official or to any current consultant to the Unified Government;

2.0 it has not paid or agreed to pay any fee or commission or any other thing of value contingent upon the award of this contract, to any broker or agent or any other person;

3.0 it has not violated, is not violating and will not violate the prohibition against gratuities and kickbacks set forth in Chapter 12 of the Unified Government's Procurement Code; and,

4.0 the prices contained in this proposal have been arrived at independently and without collusion, consultation, communication or agreement intended to restrict competition.

5.0 it has the full authority of the Offeror to execute the proposal and to execute any resulting contract awarded as the result of, or on the basis of, the proposal.

I hereby certify that the attached proposal has been prepared in compliance with the specifications and that the quotations are valid for a period of \_\_\_\_\_ days.

Authorized Representative: \_\_\_\_\_

Signature: \_\_\_\_\_

Title: \_\_\_\_\_

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

Phone Number: \_\_\_\_\_

Fax Number: \_\_\_\_\_

E-mail Address: \_\_\_\_\_